



a Day in the Life

2021 IMPACT REPORT


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Difference *making a* Every Day

Each day, our dedicated Hillside teams engage with thousands of youth, adults and families in communities throughout New York State and Prince George's County, Maryland. Our work is a partnership with those we serve, and we help them build pathways to the stronger futures they deserve.

In this year's Hillside Impact Report, you'll read about moments in time for some of the youth and families with whom we partner. It's our privilege to be a part of their success—and to share their stories with you, whose generosity makes our work possible.

On behalf of the entire Hillside community, thank you for your invaluable support. We're deeply grateful for your commitment to our mission, and the impact of our work on the communities we all call home.

We wish you a happy, healthy and safe 2022.

Maria Cristalli
President and CEO

Richard Gangemi, MD
Chair, Board of Governors





Miranda, left, works with a partner on the strategic puzzle project.

^a New Piece of the Puzzle

A pilot program helps youth prepare for on-the-job success

While receiving residential treatment at Hillside, a handful of youth are also getting a head start toward a specific life goal: entering the workforce.

They're participating in a 10-month pilot, based on Hillside Work-Scholarship Connection's Youth Employment Training Academy, that emphasizes communication, collaboration and other "soft" and "hard" skills essential to on-the-

job success. The pilot currently augments Hillside's Developmental Abilities Services Transition Program, which serves youth with intellectual and developmental disabilities.

Past sessions have involved counting change at a cash register, job interviews and even navigating public transportation. Today, conceptual problem-solving is on the table: The youth are paired up to solve jigsaw puzzles—but after briefly discussing a plan, they're not allowed to speak while doing the work. Later, they're asked about the experience.

What was their role on the team? How did they work together? Did strategy help the process?

When one youth asks about working with someone they might not like, another responds, "You don't have to like people. You just have to respect them."

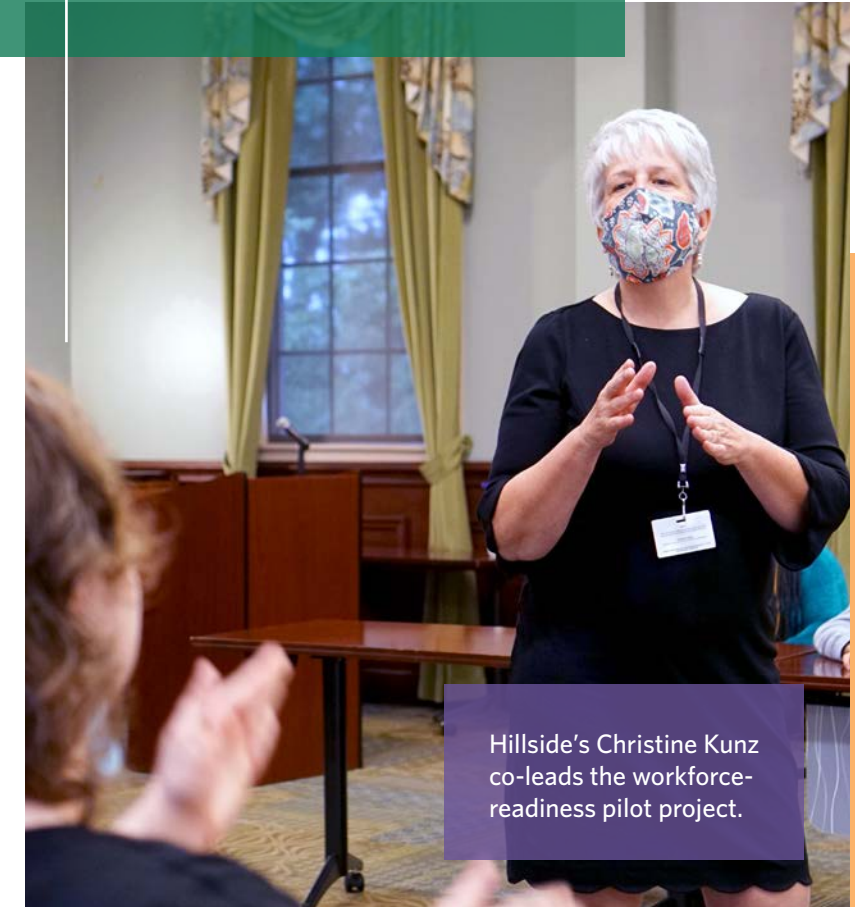
"They're really up to the challenge," says **Christine Kunz**, who co-leads the sessions. "One young lady had been with me since the very beginning of her time at Hillside. At our initial meeting, she put her head down on the table and didn't make eye contact. She barely spoke above a whisper. But when she left, she was a bright and bubbly person who could effectively communicate her goals and ideals. I was so thrilled to see those changes."

Miranda, 19, says the pilot is helping her pursue her dream job. "I want to be a baker," she says. "Miss Chris helped me visit places and learn how to ride the bus. We went to the bakery and learned how it worked. She's teaching me how to get ready for my job, and to work with different people."

The workforce-readiness pilot was funded by a gift from **Dr. Richard Hagen** of Rochester; with future community support, the program will expand to serve more youth. "Initiatives like this support the independence of youth as they prepare to transition to adulthood," Dr. Hagen says. "Without traditional government funding for this effort, philanthropy must fill the gap."



When one youth asks about working with someone they might not like, another responds, "You don't have to like people. You just have to respect them."



Hillside's Christine Kunz co-leads the workforce-readiness pilot project.

a Parenting Partnership

Foster care was the path to reunification for a family in need

January 8, 2016, was a life-altering day for **Jessica** and her family, when a serious traffic accident left her confined to a wheelchair. Her 2-1/2-year-old son, **Nikko**, was placed into foster care while she began a long, painful journey of rehabilitation.

"Jessica is one of the most capable moms I've ever met," recalls **Katelyn Goodrich**, Hillside Care Coordinator. Goodrich understood the importance of finding an appropriate foster family for Nikko, whose diagnosis of apraxia was known to present speech and communication challenges. But she also shared the same goal as Jessica, to eventually help reunite mother and son.

"Hearing Jessica's story really hit me hard," recalls **Penny**, a foster parent who shares Hillside's view of foster care as a path to family reunifications whenever possible. "I knew Nikko needed to be home with his mom."

As part of the Hillside foster care team, Goodrich provided Penny with support and guidance in caring for Nikko, while encouraging regular communications between the two

mothers, helping them navigate court appearances and paperwork, and celebrating every success with them along the way.

"Katelyn walked me through every step of the process and let me know what I needed to do and what the courts expected of me," Jessica reflects today. And she maintained a strong ongoing connection with her son, as well as with Penny: the two women "started talking and texting, and building a great relationship," she says.

"It was a partnership," Penny agrees.

In February 2021, 8-year-old Nikko returned to live happily with his biological mom—and today, their relationship with Penny continues through frequent visits. "I hope to continue to watch Nikko grow, and be a part of their lives," Penny says.

Both women credit Hillside for helping to create a relationship that strengthened a family for life.

Hundreds of children in your community are in need of stable, caring families who can provide a loving home as part of Hillside's foster care network. To learn more about foster parenting, visit hillside.com.

"Hearing Jessica's story really hit me hard. I knew Nikko needed to be home with his mom."



National Foster Care Day



Reunited: Penny, Nikko and Jessica.

Hillside *at a* Glance

At the time of leaving select Hillside programs in the 2021 Fiscal Year:

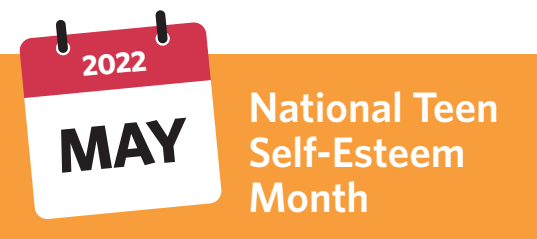
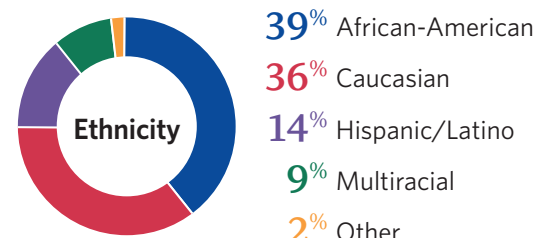
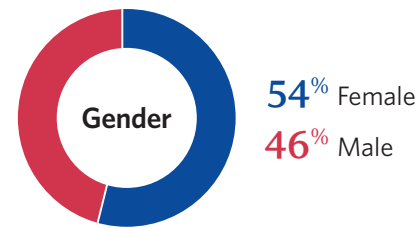
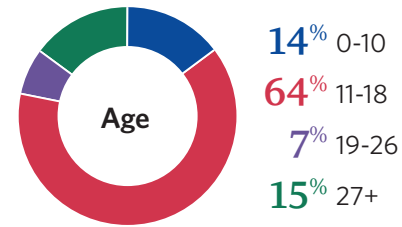
79% of clients were **living with their families**, in adoptive homes or independently

75% were able to transition to **less intensive levels of care**

Based on surveys conducted with clients served by Hillside in the 2021 Fiscal Year:

78% of families were **highly satisfied** with services received

86% **strongly agreed** they would recommend Hillside programs to family or friends



How We Serve Our Communities

Behavioral Health

Hillside's comprehensive behavioral health services address symptoms related to the complex medical, mental health, substance abuse or social needs of youth and adults.

Crisis Support

Working closely with youth facing imminent risks and their families, Hillside offers connections to safe havens, counseling and life-skills training to help youth find pathways to a confident, hopeful future.

Education and Vocation

Hillside works with families, community partners and school districts to provide individualized services that address broad challenges affecting learning, academic success and graduation.

Family Resources

Through neighborhood- and home-based services, Hillside partners with families to ensure they have the life-enhancing resources to fulfill their potential as guardians, leaders and caregivers.

Foster Care, Kinship & Adoption

Hillside's adoption and therapeutic foster care services connect youth and families with the stability and support needed to give youth the best opportunities for happy, healthy lives.

In-Home and Community Support

From home-based support to juvenile-justice diversion programs, an array of services channel research-informed practices into the lives of the youth and families with whom we partner.

Residential Treatment

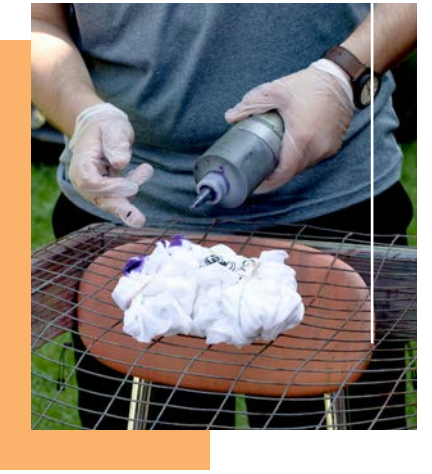
For young people facing emotional, behavioral and social challenges, Hillside offers preventive and interventional care along with customized treatment that adapts to each youth's unique life situation.

Visit [hillside.com](https://www.hillside.com) for more information about any of these services or related programs.

a Day of Possibilities

In July and August, every day brings new summer fun and adventures for youth receiving treatment in various Hillside programs. At **Camp Possibilities**, a 240-acre day camp facility in Henrietta, NY, trained staff provide counseling and support while letting young people get outside to create summer memories that can last a lifetime.

*These therapeutically enriched Camp experiences are funded solely by donors. **Thank you** for opening your hearts to the Possibilities!*



2022
FIRST SATURDAY OF EVERY MONTH
National Play Outside Day



Regional Profiles



4,162

Total families served in the Monroe Region**

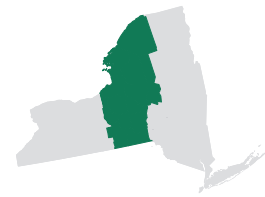
Monroe Region

Monroe, Ontario, Seneca, Wayne and Yates counties

- 1,032 Employees
- 3 Day Treatment Sites
- 7 Individual Residential Alternative Group Homes (47 beds)
- 2 Residential Campuses in Rochester:
 - Crestwood Campus (34 beds)
 - Monroe Campus (101 beds)
- 14 HWSC Sites in Monroe County Schools

Families Served, by Service

- 145 Adoption
- 357 Adult Health Homes*
- 599 Children's Health Homes*
 - 9 Customized
- 405 Day Treatment Education
- 54 Developmental Disabilities
- 216 Early Childhood Development
- 512 Family Development
- 62 Family Finding
- 53 Foster Care
- 428 Home- and Community-Based Services
 - 15 Non-Secure Detention
- 216 Residential Treatment/Education
- 1,634 Youth Development



3,143

Total families served in the Central Region**

Central Region

Broome, Cayuga, Chenango, Cortland, Herkimer, Jefferson, Lewis, Oneida, Onondaga, Oswego, Madison, St. Lawrence, Tioga and Tompkins counties

- 411 Employees
- 3 Community-Based Team Offices
- 1 Day Treatment Site
- 2 Residential Campuses:
 - Finger Lakes Campus in Auburn (56 beds)
 - Stillwater Campus in Greene (18 beds)
- 14 HWSC Sites in the Syracuse City School District
- 2 HWSC Sites in Binghamton and Union-Endicott School Districts

Families Served, by Service

- 53 Adoption
- 372 Adult Health Homes*
- 629 Children's Health Homes*
 - 25 Customized
- 35 Day Treatment Education
 - 1 Early Childhood Development
- 30 Family Development
- 83 Family Finding
- 64 Foster Care
- 149 Home- and Community-Based Services
- 140 Residential Treatment/Education
- 1,733 Youth Development



552

Total families served in the Southern Tier Region**

Southern Tier Region

Chautauqua, Cattaraugus, Allegany, Steuben, Chemung and Schuyler counties

- 126 Employees
- 1 Residential Campus in Bath (30 beds)
- 3 Community-Based Offices

Families Served, by Service

- 109 Adult Health Homes*
- 186 Children's Health Homes*
 - 23 Customized
- 45 Family Development
- 85 Foster Care
- 213 Home- and Community-Based Services
- 47 Residential Treatment/Education
- 10 Youth Development



1,341

Total families served in the Western Region**

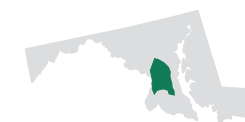
Western Region

Erie, Genesee, Livingston, Niagara, Orleans and Wyoming counties

- 191 Employees
- 5 Community-Based Team Offices
- 4 Individual Residential Alternative Group Homes (25 beds)

Families Served, by Service

- 17 Adoption
- 214 Adult Health Homes*
- 501 Children's Health Homes*
 - 67 Customized
- 24 Developmental Disabilities
- 105 Early Childhood Development
- 226 Family Development
- 145 Foster Care
- 414 Home- and Community-Based Services
- 42 Youth Development



441

Total families served in Prince George's County**

Prince George's County, Maryland

- 12 Employees
- 12 HWSC Sites in the Prince George's County Public School District

Families Served, by Service

- 441 Youth Development



* Health Homes service totals only include clients and families actively enrolled in the programs.

** Totals are less than the sum of all service numbers because many families have children enrolled in multiple programs.

TeleCare Bridges the Gap

During COVID-19, vital connections are maintained with supportive technology

Michele remembers the first day when she and her family used TeleCare videoconferencing services to connect virtually with Hillside's **Kristin Pusey**.

"It took some getting used to," mom Michele recalls of the initial online meetings between her family and Pusey, a Clinician in Hillside's General Prevent program. "There were some complications at first—COVID made everything more complicated, really. But we figured it out with Kristin."

Today, she says, "everybody's gotten up to speed. We all know what to do." When it's time for a regularly scheduled appointment, the family gathers around their laptop computer on a living room table to talk with Pusey. This makes connecting easy, and most of all safe and convenient.

For Michele and her husband, **Hector**, those criteria—particularly safety—have been top of

mind. Pusey has been working with their kids on a range of behavioral issues, even as physical health concerns have left some family members immunocompromised. This has required caution in arranging sessions with Pusey during the COVID-19 pandemic: Face-to-face when possible, but when not, TeleCare bridges the gap.

That assistive technology "has really made a huge difference" in her work with this family, Pusey says—and the same can be said throughout Hillside. Even during the pandemic's worst days, this secure, encrypted tool has allowed essential connections to be maintained. These include families meeting with Hillside clinicians; youth in residential treatment engaging with their own families; and teachers leading remote learning when in-person classes were not in session.

Demand for this HIPAA-compliant technology skyrocketed with the arrival of COVID-19, and has remained strong: TeleCare visits across Hillside numbered approximately 2 per day, pre-pandemic, compared to more than 300 per day today.

Thanks to TeleCare and the adaptive partnership between Pusey and Michele and Hector's family, their children—**Angel**, 16; **Wyatt**, 13; **Alex**, 12; and **Ellie**, 4—are getting the support they need during a challenging time.

"Kristin is great to work with, and it's great not having to miss sessions when an in-person meeting won't work," Michele says. "It's good for the kids to have her to talk to. It really helps."

Thank you to all our donors for the support that makes TeleCare and other technology investments possible.



Hillside's Kristin Pusey

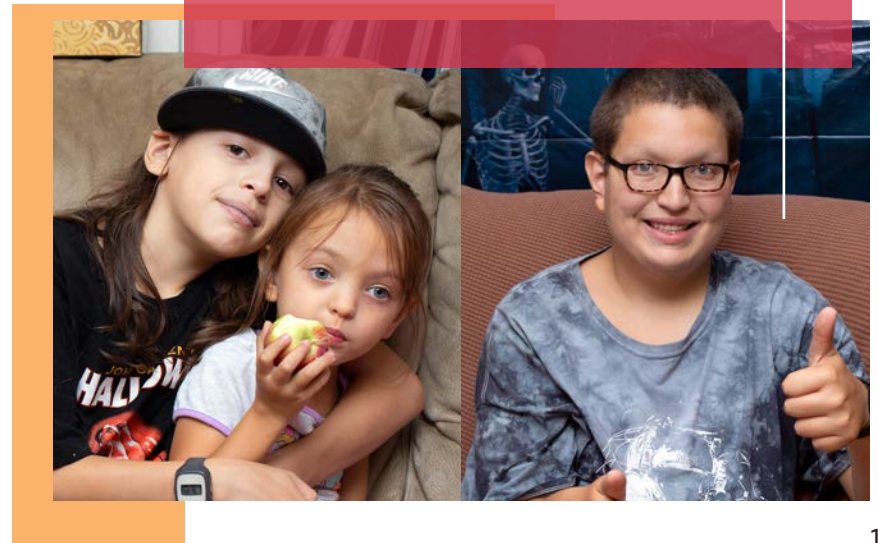
"It's great not having to miss sessions when an in-person meeting won't work. It's good for the kids to have [Kristin] to talk to. It really helps."



From left, Angel, Ellie, Hector, Alex and Michelle have grown accustomed to making online connections with Hillside.



National
Child Health
Day



Thank You to our Donors

The following list reflects donors who made gifts to Hillside between July 1, 2020 and June 30, 2021. Your generosity directly supports our mission to help vulnerable youth and families overcome their challenges. With your donations, you make a profound impact in countless lives, every day.

Although we have strived to appropriately recognize our donors, we hope you will report any errors to the Hillside Foundation at (585) 256-7515 to ensure accurate future acknowledgment of your support.

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The RFCS women, with Hillside's Maria Cristalli (bottom row, second from left).

200 Years of Generosity

With its 185th anniversary in 2022, Hillside is one of the country's oldest nonprofit organizations. But an even longer history is enjoyed by Hillside's founder, the **Rochester Female Charitable Society**, which turns 200 this year.

In the earliest days of the RFCS, their philanthropic acts were a literal door-to-door affair. "It was a 'boots on the ground' effort then," says **Laura Swett**, the Society's president. "The ladies saw profound needs among the poor, the sick, the needy, and they would go to people's homes to help."

Matching their resolve to the needs of the community, the Society members secured the funding that resulted in the February 28, 1837, creation of the Rochester Female Association for

the Relief of Orphan and Destitute Children—known today as Hillside.

"Hillside is deeply grateful for the foresight and partnership of the Rochester Female Charitable Society," says **Maria Cristalli**, Hillside President and CEO. "Philanthropy makes our work possible, and that's never been more true than in the case of the RFCS."

Today, the Society's 27 members meet six times a year—including an October 2021 gathering at Hillside's Monroe Campus in Rochester (above)—and continue to review requests for funding for worthy community causes. "Our mission has been consistent through all these years," Swett says.

The Society's enduring legacy is remarkable—and its ongoing charitable impact remains strong.

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 Mr. & Mrs. Timothy J. Hassett
 Ann and John Hayslip
 Mr. & Mrs. Preston T. Henderson
 Sarah & George Herman
 Mr. & Mrs. Nicholas D. Hoffman
 Holmes Family Foundation
 Mr. & Mrs. Wayne G. Hulbert
 Mr. & Mrs. Jerome P. Infantino

Melissa Jadlos
 Mr. Bruce Javits
 Mr. & Mrs. Samuel M. Jones
 Mr. & Mrs. Thomas G. Kalke
 Joe and Patty Kazour
 Ms. Victoria Kenward
 Ms. Sandra Knickerbocker
 Hon. Joan S. Kohout
 Lake Beverage Corporation
 Lakeview Lawn and Landscape Inc
 Joseph Lazar
 Mr. & Mrs. Joseph L. Leavens
 Ms. Amanda Lipko-Speed
 Cynthia H. Little
 Endowment Fund
 Mr. & Mrs. Patrick L. Love
 Mr. & Mrs. Lawrence Lovejoy
 Ms. Nancy D. Lowthian
 Jaime Lustig
 Carolyn & Ed Maruggi
 Ms. Christine Maurice
 Mr. Michael J. Mauro
 Mr. Richard W. McGrath
 Sheri McKenna
 Mr. Bruce McMahan
 Mr. Michael Messenger
 Mr. Jim Mietus
 Mr. & Ms. Kenneth W. Moore
 Ms. Nataliya Myahkota
 Mr. & Mrs. Thomas R. Myers
 Mr. & Mrs. Robert G. Nazzaro
 Mr. & Mrs. Kent S. Nelson
 Angelo and Diana Nole
 Mr. Brendan OHara
 Ms. Judy O'Leary-Sargeant
 Mr. Duffy Palmer &
 Mr. Mark Siwec

Ms. Amy S. Patterson
 Ms. Sue Pelkey
 Ms. Colette Pelletier
 Mr. & Mrs. Paul E. Perrotto
 Terry Platt, Ph.D.
 Ms. Judith Prince
 Progressive Machine & Design
 The PwC Charitable Foundation
 Les Quigley Youth Camping Fund
 Mr. Mark Raeside
 Ms. Diane L. Rambo
 Ms. Kay Reynolds
 Ms. Jacquie Ritterbusch
 Mr. David Robinson
 Mr. Brian Roets
 Lesley Ruple
 Mr. Patrick Ryan
 Mr. Anthony Scalise
 Mr. & Mrs. Robert A. Schaller
 Mrs. Elizabeth Schenk
 Mr. & Mrs. Chet Secrist
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 Joel Shapiro
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 Mr. & Mrs. Gerald S. Stahl
 Mr. & Mrs. Arthur Steffen
 Ms. MaryLouise Steinwachs
 Ms. Jennifer Stott
 Ms. Samantha Strathearn
 Ms. Elaine Strecker
 Mr. Paul Syzdek
 Mr. & Mrs. Steve Szczublewski
 Mr. Nate Talun
 Mr. Seth Taylor
 Gary and Sue Tebor
 The Law Firm of Janice M. Iati, P.C.



Lorelai Thornburg
 Mr. & Mrs. Barry Thornton, Sr.
 Ms. Tracy Till
 Mr. & Mrs. Brian Timberlake
 Ms. Rebecca Tingley
 United Way of Buffalo and
 Erie County
 Mr. David Urban
 Ms. Susan Ververs
 Peter Vonderlinn
 Mr. & Mrs. James R. Wallace
 Mr. Bennett Washburn
 Chris Weglarz
 Mr. Stephen J. Wenthe &
 Ms. Laurie Pascuzzi
 Ms. Nancy Whelan
 Mr. & Mrs. Kevin M. Whitaker
 Mr. & Mrs. Timothy J. Whitcher
 Mr. & Mrs. Jack Whittier
 Mr. Doon Wintz
 Dr. Clarissa Wood

Up to \$250

Every gift to Hillside makes a difference. We deeply appreciate our community of 1,280 Hillside donors who each gifted up to \$250 for a collective impact of more than \$81,000.

*Deceased

Pinnacle Society

Our Pinnacle Society honors those individuals and families who have informed us of their planned gifts to Hillside. These acts of generosity create a lasting legacy that helps to ensure Hillside's partnerships with youth and families for generations to come.

If you have included Hillside in your estate planning and are not mentioned in this listing, please contact Meghan Callan at mcallan@hillside.com or (585) 256-7513 so that we may properly acknowledge your support.

Anonymous (7)
 Richard J. & Elizabeth J. Alexander*
 Ross Anderson
 Burton S. August^{o*}
 Jan L. August
 Robert & Amy August
 Diane C. Bahr
 Rachel Baker
 John & Jeanne Barry*
 Bruce B. Bates^{o*}
 Geraldine Biddle Moore
 David C. Bills
 Mrs. William H. Bly*
 Beverly Bowen*
 Susan F. Buse^o
 Paul Callaway*
 Betsy & John Carver
 Diane & John Caselli

Nancy L. Castro
 Ernestine White Murray
 Chandler*
 Derek & Janice Chapman*
 Sarah S. Clapp*
 David L. Cleary*
 Mr. & Mrs. Clyde Comstock^o
 Barbara J. Conradt
 Amy L. Cosgrove*
 Lawrence Crawford
 Maria Cristalli
 Frances M. Dalbey*
 Richard H. & Virginia C.
 Eisenhart^{o*}
 James S. Ely Jr.* & Michele Ely
 Anne M. & Sherman Farnham
 Harold S.* & Joan Feinbloom^o
 Margaret Cass Ferber
 Philip & Marcia Fishbach
 Jack & Suzy Fitzgerald
 Jonathan D. Foster
 Louise S. Geiser*
 Fred H. Gordon, Jr.*
 Georgia P. Gosnell in
 remembrance of
 Kate Louise Trahey*
 Henrietta S. Hammond*
 Richard L. Hare
 Mrs. Barbara H. Hargrave^{o*}
 Ann Hayslip
 Preston Henderson
 A. Thomas Hildebrandt
 Austin E. Hildebrandt*
 J. Lawrence Hill, Jr.*
 Robert C. Horton*
 Samuel T. Hubbard*

Mr. Alan* &
 Mrs. Elizabeth Illig^o
 Robert M. & Ruth E. Johnson*
 Francis D. Jung^{o*}
 Louise H. Klinke*
 Dr. & Mrs. Gerald W. LaMarsh
 Stephen T. Hoysic & Joy
 Landauer
 Harry H. Lang, Jr.^{o*}
 Fred Lawrence*
 T.C. Lewis
 Zalie & Bob Linn
 Lawrence & Cynthia Lovejoy
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 Thelma D. Mertz*
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 Richardson
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Suzanne R. Robinson
 Troy & Torri Robinson
 Diane Rathjen-Rock*
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 Janet S. Sarr^{o*}
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 Schrank
 Paula & Steven Smith
 Margaret E. Somerset^o
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 Mr. & Mrs. David J. Stoddard
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 Mrs. Mary G. Tuthill*
 R. Marsden Tuthill*
 Marjorie Van Demark*
 David A. Vasile^o
 Barbara Schmucker
 Whittemore
 John E. Wise

^oCharter Member
 *Deceased





Scenes from the celebrations in Syracuse (above); Rochester (right); and Prince George's County, Maryland (bottom right).

“We celebrate You”

To honor graduating seniors, Hillside Work-Scholarship Connection gets creative

Graduation Day is a major event for any senior—and particularly for students in Hillside Work-Scholarship Connection, which for more than 30 years has helped youth stay in school and earn diplomas that can unlock so many of life’s doors.

In every HWSC-participating school district, pre-graduation Senior Celebrations are a tradition that even the pandemic couldn’t defeat. Faced with mask mandates and remote constraints,

staff and leaders in all regions rallied last spring to honor the Classes of 2021 for their hard work.

Online video yearbooks saluted students in school districts from Rochester and nearby Gates-Chili; Syracuse; and Prince George’s County, Maryland. (To watch the celebratory videos in their entirety, visit youtube.com/BelieveInHillside.)

The Rochester/Gates-Chili video, spotlighting 370 and 13 students from Rochester and Gates-Chili, respectively, included praise from district leaders for seniors’ perseverance. “You have served as role models to fellow students,” said **Dr. Leslie Myers-Small**, Superintendent of the Rochester City School District.

In a two-night event at Syracuse University, 240 students and their families each took turns accepting congratulatory certificates at a small stage on the SU campus. A similar event was held on a smaller scale in New York’s Southern Tier, to celebrate the first HWSC graduates from Binghamton High School and Tiger Ventures in the Union-Endicott School District.

“Throughout this trying and unpredictable year, our students have given 100 percent in all they do and have continued to stay positive,” said **Karinda Shanes**, Regional Executive Director of HWSC programs in Syracuse, Binghamton and Union-Endicott.

In Prince George’s County, where COVID-19 infection rates were particularly challenging, nearly 100 future HWSC alumni were feted with a 34-minute video that aimed “to treat our seniors like stars.”

The video featured Youth Advocates echoing the mantra “We celebrate you.”

Prince George’s youth also participated in a virtual senior bingo competition, and received special deliveries at their homes: celebration packets with mementos of their accomplishments, hand-delivered by their YAs.

“We wanted to do all we could to make our seniors feel honored,” recalls **Karene Brodie**, Regional Executive Director of the Prince George’s County HWSC program. “They deserved all that and more.”

Congratulations to the Classes of 2021!

We’re deeply grateful for the community support that allows HWSC to make a difference, every day.



“We wanted to do all we could to make our seniors feel honored. They deserved all that and more.”



Financial Performance



Hillside | Fiscal Year 2021 Report

Program Impact

July 1, 2020 through June 30, 2021

Services	Revenues*	Families Served
Adoption	\$51,067	215
Adult Health Homes	\$2,481,810	1,052**
Children's Health Homes	\$8,006,327	1,915**
Customized	\$318,957	123
Day Treatment Education	\$15,352,686	440
Developmental Disabilities	\$12,228,606	78
Early Childhood Development	\$517,839	322
Family Development	\$4,037,061	813
Family Finding	\$678,276	145
Foster Care	\$6,351,389	331
Home- and Community-Based Services	\$3,611,032	1,204
Non-Secure Detention	\$646,559	15
Residential Treatment/Education	\$58,674,697	400
Youth Development	\$9,583,402	3,860
Total Services	\$122,539,706	9,504 Total Families Served***
Philanthropy and Other	\$5,212,671	
Total Revenue	\$127,752,377	

* Philanthropy and other revenues support services across regions above and beyond amounts presented.

** Health Homes client totals only include actively enrolled children, adults and families.

*** Totals are less than the sum of all service numbers because many families have children enrolled in multiple programs.

Operating Report

Year ended June 30, 2021

Operating Revenues

Reimbursement from Government Agencies (fees for service)	\$122,650,851
United Way	\$760,181
Public Support	\$2,050,486
Other Revenue	\$2,290,859

Total Operating Revenues **\$127,752,377**

Operating Expenses

Services	\$109,809,833
Management and General	\$13,653,663
Fundraising	\$1,051,498
Grants and Other	\$1,313,350

Total Operating Expenses **\$125,828,344**

Summarized Consolidated Balance Sheet

At June 30, 2021

Cash and Investments	\$40,673,538
Accounts Receivable	\$21,530,105
Property	\$47,129,321
Other	\$8,812,093

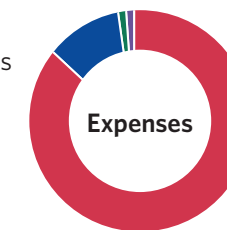
Total Assets **\$118,145,057**

Liabilities	\$63,431,641
Net Assets	\$54,713,416

Total Liabilities and Assets **\$118,145,057**



96% Reimbursement from Government Agencies (fees for service)
1% United Way
2% Public Support
1% Other Revenue



87% Services
11% Management and General
1% Fundraising Expenses
1% Grants and Other

Board Members and Regional Advisors

The members of Hillside's Boards provide essential governance and input, informed by years of experience in leadership and community advocacy. We deeply appreciate their dedicated service.

Hillside Board of Governors

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Jill Knittel
Vice Chair

James C. Haefner
Treasurer

Monica L. Monte
Secretary

Edward White
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Hillside Foundation Board of Trustees

Officers

Anne L. Komanecky
Chair and Treasurer

Richard J. Gangemi, MD
Vice Chair

Maria E. Cristalli
Secretary

Regional Advisory Councils

Hillside's Regional Advisory Councils provide guidance that helps our agency remain responsive to the diverse needs of the communities we serve. Their partnership strengthens our services and impact.

Binghamton, New York

Tracey Fish

Melissa Hardesty

Jeffrey Jacobs

Suzanne McLeod

Carla Murray-Scott

Nicole Rouhana

Greater Bath, New York

Michelle Anuszkiewicz

Brooke Bradt

Deborah Daum

Paul Forestell

Edna Kayes

Tracey McCaughey

John McNelis

Jo Slovak

Teresa Stever

David Sutton

Prince George's County, Maryland

Gable Barmer

Kirk Blackman

Gloria Brown

Henry Davis

Ayana Douglas

Mike Gorski

Howard Stone, Jr.

Syracuse, New York

Jaime Alicea

Maritza Alvarado, MD

Nathan Franz

Amy Kremenek

Robert Linn

Vincent Love

Tim McDevitt

Lisa Mondello

Virginia Biesiada O'Neill

Jonathan Stadin

Leadership

Chief Executive Team

Maria E. Cristalli

President and CEO

Theresa Kane Gringer

Interim Chief Human

Resources Officer

Elizabeth Nolan

Chief Operating Officer

Cindy Odom

Chief Advancement Officer

Christopher Peterson

Chief Financial Officer

Darlene Ryan

Chief Performance Officer

Michael Snyder, JD

General Counsel

Executive Directors

Leslie Barnes

Developmental Opportunities

Services and Monroe Region

Community-Based Services

Ann Cott

Health Care Services

David Fluellen

Residential Services,

Monroe Region

Roderick Green

Hillside Work-Scholarship

Connection

Nestor Hernandez

Western & Southern Tier

Regions

Brenda Pacheco

Education

our Mission

Hillside provides community-based services, education and residential treatment to positively impact lives, in partnership with youth and families who have experienced trauma.

our Vision

Youth and families overcoming challenges to heal and thrive in their communities.

our Philosophy of Service

Hillside provides services that are family-driven, youth-guided, trauma-informed and culturally competent.

Accreditations

Council on Accreditation
Standards for Excellence Institute

Licenses

New York State Department of Health
New York State Education Department
New York State Office of Children and Family Services
New York State Office of Mental Health
New York State Office for People with Developmental Disabilities

Memberships

Adoptive and Foster Family Coalition of New York
Alliance for Strong Families and Communities
Association of Children's Residential Centers
Business Council of New York State
Catalogue for Philanthropy
Children's Health Home of Upstate New York
Council of Agency Executives, Rochester
Developmental Disabilities Alliance of Western New York
Early Childhood Development Initiative — Rochester/Monroe County
Families Together in New York State
Greater Rochester Chamber of Commerce
Greater Rochester Health Home Network
Greater Rochester Quality Council
Health Homes of Upstate New York
Human Services Leadership Council
Maryland Nonprofits
National Council for Behavioral Health
New York State Association of Training and Employment Professionals
New York State Coalition for Children's Behavioral Health
New York State Coalition of 853 Schools
New York State Council of Family and Child Caring Agencies
Nonprofit Prince George's County
North American Council for Adoptive Children
Parents as Teachers National
Person-Centered Services of Western New York
Prince George's County American Job Center Community Network
Prince George's County Chamber of Commerce
St. Joseph's Care Coordination Network Health Homes
United Way of Buffalo and Erie County
United Way of Central New York
United Way of Cayuga County
United Way of Greater Rochester
Washington Regional Association of Grantmakers

we are **Hillside Strong** *online*

Hillside's website is going through some exciting changes! Visit us at hillside.com all year long to see new and updated success stories, read a monthly message to the community from President and CEO Maria Cristalli, and explore our new *Hillside Strong* area that describes Hillside's commitment to strengthening families, innovative research, and being part of a more diverse and inclusive community.





hillside.com



**World
Social Media
Kindness Day**

